# INTERNATIONAL FOOD PROTECTION TRAINING INSTITUTE

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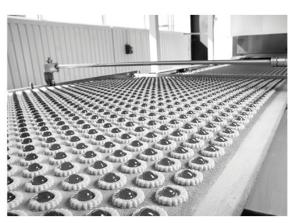






FPTLORG

IFPTI Fellowship Cohort IV:
Research Presentation
Jessica Badour
2014-2015





## State Food Safety Agencies' Use of Social Media

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## Background

- Recall activities are critical for a state's food safety program, inclusive of outreach and education.
- Challenges reaching stakeholders in real-time:
  - Recall fatigue and optimistic bias
  - 500+ recalls/year 92%, 40%, 12%
- News is 24/7 and sources are constantly shifting.
- 38% of Americans get news updates via Facebook and Twitter on a daily basis (2013).



#### **Problem Statement**

 There is no published research in peer-reviewed food safety literature regarding social media practices by state food safety agencies related to effective communication of food recalls with the public.



Image Source: www.foodsafetymagazine.com



#### **Research Questions**

- 1. What social media tools are most commonly being used by state food agencies to communicate recalls, and how long have these tools been used?
- 2. What factors are considered for communication, and who communicates the message?
- 3. How effective is social media as a recall communications tool, and how does the agency measure success?
- 4. Does the agency have policies in place about use of social media or provide any related training opportunities for staff?



## Methodology

- Mixed-method approach
- SurveyMonkey (closed- and open-ended questions)
- Interview schedule (real-time phone and in-person)
- Analysis:
  - Determine social media trends.
  - Examine factors contributing to information sharing.
  - Determine perceived effectiveness.
  - Evaluate organizational culture surrounding social media use.
  - Define best practices among agencies using social media.



## Study Population

Number of state agency program managers emailed

Number of survey responses (combined two)

Survey response rate

Breakdown of ag/health agencies represented

Interview response rate

29%

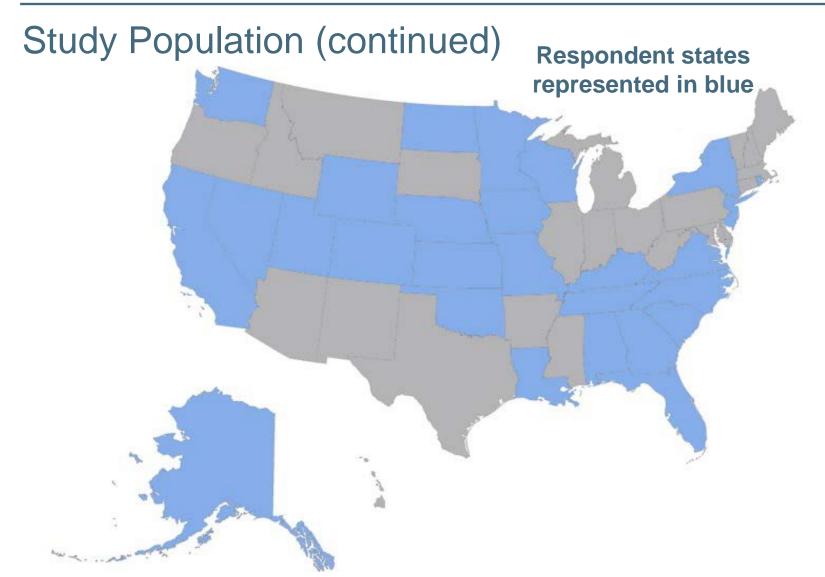
68

28

41%

15 & 13





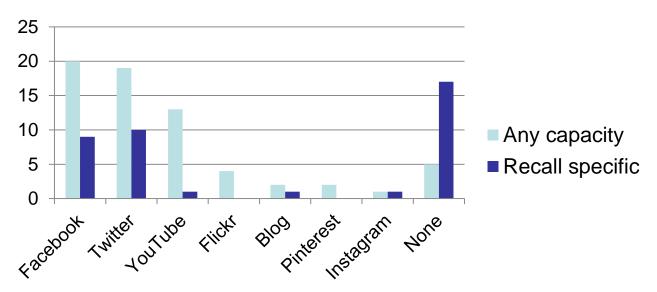
Source: 2010 Census Data Slide 8



#### Results

- 23/28 of respondent states use social media (82%).
- 11/23 use social media to communicate recalls (48%).
- Social media use primarily began ≥ 2010.
- Handled primarily by communications staff.
- Standard Operating Procedures (SOPs) (n=1) and training opportunities (n=2).

#### States' Use of Social Media





#### **Factors for Recall Communication**

- Recalled product origination and distribution:
  - 64% of respondent states said their agency communicates recalls of both in-state origination and distribution
  - 13% will only communicate recalls of in-state origination
- Scope of the incident.
- Media attention, consumer interest.
- Limited analysis of success and effectiveness.

How effective is social media as a communication's tool?





#### Conclusions

- Social media is generally used in concert with traditional media channels.
- Food safety regulators are not routinely involved in social media communications for their agency.
- Agencies are not reviewing the success of social media as an effective recall communication tool.
- Organizational culture:
  - General lack of knowledge.
  - Gaps in communication.
  - Lack of procedures or policies.
  - Training is limited, if offered in any capacity.



#### Recommendations

- 1. Incorporate recalls into existing social media use.
- 2. Align policies and procedures to address social media use with a model example for guidance:
  - Manufactured Food Regulatory Program Standards (MFRPS),
     Voluntary National Retail Food Regulatory Program Standards (VNRFPS), Animal Feed Regulatory Program Standards (AFRPS) 3, 5, and 7.
  - Association of Food and Drug Officials (AFDO), Manufactured Food Regulatory Program Alliance (MFRPA), Partnership for Food Protection (PFP).
- 3. Consider joint training of recall and communication staff (shared responsibility, increased collaboration).
- 4. Learn how to evaluate the success.



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## **Questions?**

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#### Background: Social Media Demographics

	FB '13	FB '14	Tw '13	Tw '14
Men	66%	66%	17%	23%*
Women	76%	77%	18%	21%
White	84%	87%	16%	21%*
Black	76%	67%	29%	27%
Hispanic	73%	73%	16%	25%
18-29	84%	87%	31%	37%
30-49	79%	73%	19%	25%
50-64	60%	63%	9%	12%
65+	45%	56%*	5%	10%*

Source: Pew Research Center's Internet Project. (2014).

Note: Percentages marked with an asterisk (\*) represent a statistically significant change from 2013.



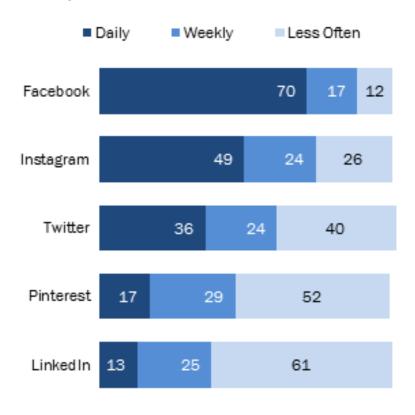
#### Background: General Frequency of Social Media Use

#### Facebook is No. 1

- 70% use the site daily (up from 63% in 2013)
- 45% several times/day
- 65% of users "actively engage"



www.facebookbrand.com



Pew Research Center's Internet Project September Combined Omnibus Survey, September 11-14 & September 18-21, 2014. N=1,597 internet users ages 18+.

PEW RESEARCH CENTER



#### Background: Social Media as a News Source

- Digital news has surpassed newspaper/radio.
- Journalists use social media for leads and pitches.
- 150 million Americans have a smartphone.
- News reading and engagement is rising in millennials.
  - 70% read/watch news stories posted by others.
  - 60% "like" stories, headlines, and links.
  - 42% "share" news stories they've seen elsewhere.



#### Background: Industry Use of Social Media

- Food companies using interactive social media have seen a decrease in negative market reactions to product recalls
- Looking at 400+ recalls from 2000-2012:
  - Pre-2007: 30 percent of recalls incorporated social media.
  - By 2012: 97 percent of firms were using social media, all to include Facebook and Twitter.
     "Most comments



Out of an abundance of caution, we are issuing a voluntary recall on certain Publix Deli prepared products. The seasoning mix used for these items may contain peanuts, which are not declared on the packaging. More information: http://social.publix.com/zty "Most comments
were expressing
gratitude for
receiving the
information."
-Publix QA Director



### Background: Recalls by the Numbers

#### Class I Recalls by FDA CFSAN by FY

Fiscal Year	Recall Events	Products Recalled
2014	221	1,117
2013	309	795
2012	276	963
2011	276	963
2010	498	2,235

Source:

http://www.fda.gov/downloads/ICECI/EnforcementActions/UCM443198.pdf

## Distribution of Primary RFR Reports, 2009-2012

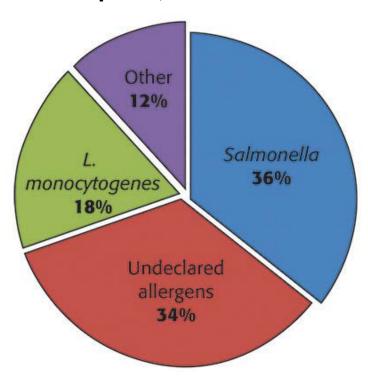


Image Source: http://www.foodsafetymagazine.com/



#### Survey Results: Recall Position Structure

• 50% of survey respondents indicated a dedicated recall coordinator:

Who Handles SM Communication				
PIO/Comms Office	14			
Combo of Staff	4			
Recall Coordinator	3			
Marketing Office	2			
N/A	5			



#### Why not use social media?

- "Other methods" (reactive versus proactive)
- Two agencies reported no recalls in their state since use of social media, but they would use it
- Agency restricts use of social media by their staff
- Limited control over content and messaging
- Desire to only promote positive comments
- Time consuming/not a primary job task
- Concerns over recall fatigue
- Never discussed as an option



#### Free Related Resources

- MFRP Alliance Online Portal
- Partnership for Food Protection (PFP) resource documents online
- HootSuite.com (social media dashboard site)
- Facebook and Twitter (analytics, email updates)
- Google/YouTube (how-to guides, videos)
- Email: Jessica.Badour@agr.georgia.gov
- Twitter: @GDAFoodSafety (and other state accounts)